

# **PROGRAM AT A GLANCE**

## **17th Annual Conference The International Association for Conflict Management**

**June 6-9, 2004  
Renaissance Hotel  
Pittsburgh, PA**

<b>SATURDAY, JUNE 5</b>	
<b>12:30 – 6:00 pm</b>	IACM Board Meeting in the Henry Mancini Board Room
<b>7:30 – 10:00</b>	Board Dinner
<b>SUNDAY, JUNE 6</b>	
<b>8:30 – 6:00 pm</b>	White Water Rafting or Fallingwater Guided Hike Tour (Elective Events) Busses leave from the Hotel Lobby at 8:30am sharp
<b>1:00 – 6:00 pm</b>	Conference Registration in the 2 <sup>nd</sup> Floor Prefunction Area
<b>7:00 pm – 8:30 pm</b>	Welcome Banquet in the Symphony Ballroom
<b>8:30 pm – 10:00 pm</b>	Wine Tasting and Showcase Poster Session in the Jimmy Stewart Room

<b>MONDAY, JUNE 7</b>				
<b>8:00 – 11:00 am</b>	Conference Registration in the 2 <sup>nd</sup> Floor Prefunction Area			
<b>7:30 – 9:00 am</b>	Breakfast in the Symphony Ballroom			
<b>7:30 – 8:30 am</b>	IJCM Editorial Board Meeting in the Jimmy Stewart Room			
<b>8:30 am -10:00 am</b>	Jimmy Stewart Room	Rhapsody Room	George Benson Room	August Wilson Room
	PAPER SESSION: LET'S TALK: EMOTION-LADEN COMMUNICATION & INFLUENCE (Dunn; Bippus & Young; Liu et al; Meyer)	SPECIAL TRACK SYMPOSIUM: TURNING POINTS: FACTORS PROMOTING REFRAMING IN INTRACTABLE CONFLICTS (Dewulf & Bouwen; van Woerkum & Aarts; Putnam & Boys; Gray; Lewicki)	PAPER SESSION: NEW APPROACHES TO ALTERNATIVE DISPUTE RESOLUTION (Nabatchi; McAdams & Nadler; Chan & Wall)	PAPER SESSION: POWER, STATUS, DECISION MAKING & NEGOTIATION (Rink & Ellmers; Burris et al.; Van Kleef et al; Martorana et al)
<b>10:00 am – 10:30 am</b>	Refreshment Break outside the Symphony Ballroom			
<b>10:30 am – 12:00 pm</b>	Jimmy Stewart Room	Rhapsody Room	George Benson Room	August Wilson Room
	PAPER SESSION: NEGOTIATING AROUND THE WORLD (Adair et al; Lee & Lee; Kern et al; Adair et al)	SYMPOSIUM: CANYON – OR CANON -- OF NEGOTIATION? (Cobb; Kaufman; Mestdagh; Nadler)	PAPER SESSION: MEDIATION IN PRACTICE: BRIDGING THEORY & PRACTICE (Kressel et al; Napoli; Murry & Oesch; Jameson & Johnson)	INTERDISCIPLINARY RESEARCH DESIGN WORKSHOP: NEGOTIATION UNDER EXTREME PRESSURE (Schneider et al.)
<b>12:00 pm – 1:30 pm</b>	Rubin Award Ceremony and Lunch in the Symphony Ballroom			

<b>MONDAY, JUNE 7 (cont.)</b>				
<b>1:30 pm – 3:00 pm</b>	Jimmy Stewart Room	Rhapsody Room	George Benson Room	August Wilson Room
	PAPER SESSION: GENDER AND NEGOTIATION (Small et al.; Swaab & Swaab; Ma & McLean; Bowles et al)	SPECIAL TRACK PAPER SESSION : ETHNIC CONFLICT, CIVIL INSTITUTIONS, POLITICS & PEACE (Ajuogu et al. ; Zartman ; Nautz ; Kew)	PAPER SESSION: MEDIATION IN CONTEXT: CULTURE, GENDER & TECHNOLOGY (Friedman et al, Desivilya; Wallen & Carnevale; Brett et al)	SYMPOSIUM: INSTITUTIONAL IMPACTS ON EFFORTS TO REFINE NEGOTIATION METHODS IN PRACTICE (Bingham; Druckman; Honeyman; O'Connor; Welsh)
<b>3:00 – 6:00 pm</b>	Conference Registration in the 2 <sup>nd</sup> Floor Prefunction Area			
<b>3:00 pm – 3:30 pm</b>	Refreshment Break outside the Symphony Ballroom			
<b>3:30 pm –5:00 pm</b>	Jimmy Stewart Room	Rhapsody Room	George Benson Room	August Wilson Room
	PAPER SESSION: PERSPECTIVE TAKING IN NEGOTIATION (Galinsky et al.; Gilin & Mestdagh; Salipante & Bouwen; Galinsky et al)	SPECIAL TRACK SYMPOSIUM: THE MISSING LINK? THE ROLE OF CIVIL SOCIETY IN POST-CONFLICT PEACEBUILDING (Kew & Wanis-St. John)	ROUNDTABLE: VICTIM/OFFENDER MEDIATION: CURRENT TRENDS IN PRACTICE, THEORY & RESEARCH (Gross; McGloin; Buckley; Kidder; Corbett; Brommer)	PAPER SESSION: COMMUNICATION, RATIONALITY & SOCIAL EXCHANGE: NEW PERSPECTIVES ON NEGOTIATION (Taylor & Donald; Young; Carolo & Dubouloy; Bottom et al)
<b>6:45 - 11:00 pm</b>	Dinner at the History Center (Elective Event) Trolleys to the Center leave every 15 minutes from the Hotel Lobby starting at 6:45 pm			

<b>TUESDAY, JUNE 8</b>				
<b>8:00 – 11:00 am</b>	Conference Registration in the 2 <sup>nd</sup> Floor Prefunction Area			
<b>7:30 – 9:00 am</b>	Breakfast in the Symphony Ballroom			
<b>8:30 am -10:00 am</b>	Jimmy Stewart Room	Rhapsody Room	George Benson Room	August Wilson Room
	PAPER SESSION: IDENTITY AND SOCIAL MOTIVATION IN GROUP NEGOTIATION (Lee et al; Schei; Femke et al; Swaab et al)	SPECIAL TRACK PAPER SESSION: SHAME, HUMILIATION & PUNISHMENT: RETRIBUTIVE JUSTICE AND COLLECTIVE ACTION (Coleman & Goldman; Bottom; Wolfe et al; Bell)	PAPER SESSION: TEMPER, TEMPER, TEMPER: ANGER AND NEGATIVE EMOTION IN NEGOTIATION (Li & Roloff; Fairfield & Allred; Gonzalez et al; Callister & Geddes)	SYMPOSIUM: BRIDGING THE GAP BETWEEN CONFLICT RESOLUTION RESEARCH AND ORGANIZATIONAL INTERVENTION (Bunker; Lewicki; Gray; Kressel; Gadlin)
<b>10:00 am – 10:30 am</b>	Refreshment Break outside the Symphony Ballroom			
<b>10:30 am – 12:00 pm</b>	Jimmy Stewart Room	Rhapsody Room	George Benson Room	August Wilson Room
	PAPER SESSION: INTRAGROUP CONFLICT & PERFORMANCE (Hanke & Gray; Guerra et al; Rahim & Psenicka; Cronin et al)	SPECIAL TRACK PAPER SESSION: DIALOGUE AND COMMUNICATION IN PROTRACTED CONFLICT (Wanis-St. John; Ellis & Maoz; Coleman et al; Mallov et al)	PAPER SESSION: UNPACKING NEGOTIATION: THE ROLE OF TACTICS & PERCEPTIONS (Bowles et al; Ferguson et al; Novemsky & Schweitzer)	SYMPOSIUM: INTERGENERATIONAL JUSTICE (Ackerman; Geske; Mayer; Wade- Benzoni)
<b>12:00 pm – 1:30 pm</b>	Lunch in the Symphony Ballroom			
<b>12:00 pm – 1:30 pm</b>	IACM Advisory Council Lunch in the Henri Mancini Board Room			

<b>TUESDAY, JUNE 8 (cont.)</b>				
<b>1:45 pm – 3:00 pm</b>	Keynote Speech in the Jimmy Stewart Room			
	KEYNOTE SPEAKER: Larry Susskind, Ford Professor of Urban and Environmental Planning at MIT and Director of the MIT-Harvard Public Disputes Program “Mediation As a Public Good: Overcoming the Weaknesses of Democratic Discourse Through Consensus Building”			
<b>3:00 pm – 3:30 pm</b>	Refreshment Break outside the Symphony Ballroom			
<b>3:30 pm – 5:00 pm</b>	Jimmy Stewart Room	Rhapsody Room	George Benson Room	August Wilson Room
	PAPER SESSION: TEAMS IN CONTEXT: COMPOSITION, CULTURE & TECHNOLOGY (Langred & Moye; Wendt et al; Ferguson; Brodt et al)	SPECIAL TRACK SYMPOSIUM: CUTTING EDGE WORK IN CONFLICT AND COMMUNICATION: TRASCENDING GAPS IN THE PUBLIC SPHERE (Ellis; Putnam; Byrne; Zdravkovic)	SYMPOSIUM: REPUTATION: WHAT’S IN A NAME (GOOD OR BAD)? (Lewicki; Macfarlane; Schneider; & Tinsley)	SYMPOSIUM: NEGOTIATION AND THIRD PARTY ROLES IN DIFFERENT COMMUNIATION CONTEXTS (Bhappu; Botes; Druckman)
<b>5:15 pm – 6:15 pm</b>	IACM Business Meeting in Jimmy Stewart Room			
<b>6:30 – 10.30 pm</b>	Conference Awards Banquet in the Symphony Ballroom			

<b>WEDNESDAY, JUNE 9</b>			
<b>7:30 – 9:00 am</b>	Breakfast in the Symphony Ballroom		
<b>8:30 am -10:00 am</b>	Jimmy Stewart Room	Rhapsody Room	George Benson Room
	PAPER SESSION: NEGOTIATION AND DECISION MAKING IN CONTEXT (Sheldon & O'Connor; steinel & De Dreu; Cadsby et al; Moore)	SPECIAL TRACK SYPOSIUM: CROSS-DISCIPLINARY PERSPECTIVES ON IDEOLOGICAL AND VALUES-BASED CONFLICT (Avruch; Putnam; Volpe; Wesman)	PAPER SESSION: WORKPLACE & ORGANIZATIONAL CONFLICT (Reb et al; Giebels & Janssen; Dijkstra et al; Long et al)
<b>10:00 am – 10:30 am</b>	Refreshment Break outside the Symphony Ballroom		
<b>10:30 am – 12:00 pm</b>	Jimmy Stewart Room	Rhapsody Room	George Benson Room
	PAPER SESSION: PLAYING HIDE & SEEK: TRUST AND INFORMATION SHARING IN NEGOTIATION (Song; Zhang & Han; Harinck & Ellemers; Lount et al)	PAPER SESSION: MEDIATION PROCESS & OUTCOMES (Nesbit et al; Imazai et al; Polkinghorn & McDermott; Harlos)	PAPER SESSION: CONFLICT MANAGEMENT ACROSS CULTURES (Hammer; Euwema & Oosterman; Rahim & Psenicka; Va Meurs)