



## CALL FOR SUBMISSIONS

### 17<sup>th</sup> Annual Conference of the International Association for Conflict Management

**17th Annual Conference**  
**June 6-9, 2004, Pittsburgh, PA**  
<http://www.andrew.cmu.edu/org/IACM2004/>  
Submission Deadline: February 16, 2004



The International Association for Conflict Management (IACM) was founded to encourage scholars and practitioners to develop and disseminate theory, research, and experience that is useful for understanding and improving conflict management in family, organizational, societal, and international settings. We invite papers as well as proposals for symposia, workshops, roundtables, and other session forms for the 2004 meeting of IACM to be held in Pittsburgh, Pennsylvania at the Renaissance Pittsburgh Hotel.

#### IACM 2004 PROGRAM CHAIR

**Zoe Barsness**, University of Washington, Tacoma  
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#### LOCAL ARRANGEMENTS CHAIR

**Linda Moya**, Carnegie-Mellon University  
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#### TYPES OF SUBMISSIONS

You are invited to submit a paper, symposium, debate, roundtable discussion, workshop or exhibit. Submissions should present new material, distinct from published works, works that will be published before the conference, or from submissions to any other conference. For questions regarding eligibility please see detailed submission criteria at [www.iacm-conflict.org](http://www.iacm-conflict.org) or contact the program chair. We encourage innovative sessions and symposia that are consistent with one or more of the content areas or special tracks listed at the end of this call for submissions. We also are interested in sessions (or papers) that highlight dialogues between theory and practice, between different conflict paradigms (game theory, decision-analysis, political science, psychology, etc.), and between different cultures.

**Papers:** Papers should be NO LONGER THAN 30 TOTAL pages (including title page, abstract, references, tables and figures). The abstract must be on a separate page. PLEASE LIST 3 KEY WORD TOPICS for your manuscript. Shorter papers are acceptable. Format papers according to the American Psychological Association Publication Manual guidelines. Papers that do not fit neatly with others, or that would benefit from more time and face-to-face discussion, will be scheduled in showcase poster sessions.

**Extended Abstracts:** An extended abstract (at least 1000 words; 5-7 pages) that describes formative work may be submitted in lieu of a full paper. It is essential that abstracts provide sufficient information for review. Every effort will be made to schedule abstract-submissions that are favorably reviewed into the program, but priority will be given to completed papers.

**Symposia/Debates/Roundtables:** Symposia are focused sessions in which participants present their views on a common issue. Debates ordinarily include a moderator and two teams of one or two speakers each. Roundtable discussions typically involve a moderator/facilitator and a panel of participants representing different traditions or perspectives on an issue. These submissions should describe the focal issue (in 2-3 pages), each participant's qualifications and expected contribution (2-3 page), and proof of commitment from all participants that they will register for and attend the conference.

**Workshops:** Workshops are highly interactive, specialized sessions that focus on sharing new techniques or approaches related to teaching, research, and/or practice. There is limited space on the program for workshops. A workshop proposal should explain its relevance to IACM; articulate the session's goals, give details on the format to be used, indicate constraints on time and the number of participants, and describe the relevant qualifications of those who intend to conduct the workshop.

**Novel Session Formats:** We encourage experimental conference sessions, that may include, for example, a proposed conversation hour, wherein one or two people with expertise in an area of interest to IACM give a short presentation, and then solicit questions from the audience. You may wish to contact the Program Chair to discuss a proposed novel session format before creating and sending it in a formal submission.

#### SUBMISSION PROCEDURES

The Program Committee and other volunteer reviewers will evaluate submissions. The program chair will notify the submitter of the submission's acceptance or rejection and scheduling

information. The submitter is responsible for notifying co-authors or other session participants. **All session participants are expected to attend the conference. All accepted papers must be presented by one of the authors.**

#### **Submit Electronically, PLEASE!**

Electronic submissions are preferable in lieu of mailed copies of the paper if all of the following conditions are met:

- The complete manuscript or proposal is contained in a single word processing file (i.e., all tables, figures, and graphics are included within one word processing document).
- The document begins with the title of the submission, names and affiliations of all contributors/participants, and an abstract (on a separate page) of not more than 200 words, and 3 KEY WORD TOPICS for your submission.
- The document is formatted as a Microsoft Word file, and transmitted as an attachment to an email message (manuscripts sent as email message text are not acceptable).

Submit the paper/proposal electronically by attaching it to an email message addressed to: [iacm2004@u.washington.edu](mailto:iacm2004@u.washington.edu) by February 16, 2004.

### **AWARDS AND PROCEEDINGS**

Outstanding contributions to the program will be acknowledged with presentation of awards and plaques in the following categories: Outstanding Empirical Paper, Outstanding Theoretical Paper, Outstanding Applications Paper, and Outstanding Graduate Student Paper (defined as a paper on which a current graduate student is first author). Please indicate if a student is the first author on your submission.

Abstracts of papers, symposia, roundtables and debates presented at the conference will be included in the Conference Abstracts Proceedings.

### **PROGRAM CONTENT AREAS**

**Research, Theory, and Practice in Negotiation:** Conflict settlements; topics include concession bargaining; integrative agreements; negotiation teams; relationships; power and influence.

**Decision Processes:** Decision making of negotiators, mediators, and arbitrators; biases and heuristics; negotiator rationality; learning; implementation of decisions.

**Communication:** Verbal and nonverbal behavior in conflict; interaction analysis of communication behavior in negotiation; effects of communication styles; technology as a component of conflict.

**Conflict in the Public Sector:** Role of conflict in public policy processes; conflict relating to ethics and values; law and social conflict; public sector labor-management relations.

**Culture and Conflict:** Cultural dimensions of conflict including within-culture dimensions as well as cross-cultural comparisons.

**Social Justice:** Alternative dispute resolution (ADR) systems; procedural and distributive justice; legal issues and dispute resolution; impact of dispute resolution procedures on society.

**Third Party Intervention:** Techniques, strategies, tactics, and outcomes of mediation; forms of mediation and arbitration; influence of third party behavior on disputants; organizational grievance procedures.

**Environmental and Public Resource Conflict:** Natural resource and environmental conflict; role of third parties in environmental conflicts; economic and political dimensions of resource disputes.

**International and Intergroup Conflict:** Ethnic and regional conflicts; development of group biases; conflict escalation; international and intergroup conflict prevention and resolution; deterrence and third parties.

**Organizational Conflict:** The causes, effects, and measurement of conflict in organizational settings; interpersonal, intra- and intergroup conflict; power; diversity; and conflict; styles of handling conflicts; moderators and effects of conflict; research methodologies for studying organizational conflict.

### **CONFERENCE SITE AND FACILITIES**

The conference will take place at the Renaissance Hotel in Pittsburgh, Pennsylvania. For more information about the hotel see:

<http://www.marriott.com/epp/default.asp?MarshaCode=PITBR>

### **IACM INFORMATION/MEMBERSHIP**

For an application for membership contact:

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### **IACM WEBSITE**

For updates regarding the association and the conference, please see the IACM website: <http://www.iacm-conflict.org/>

### **IACM OFFICERS AND BOARD**

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